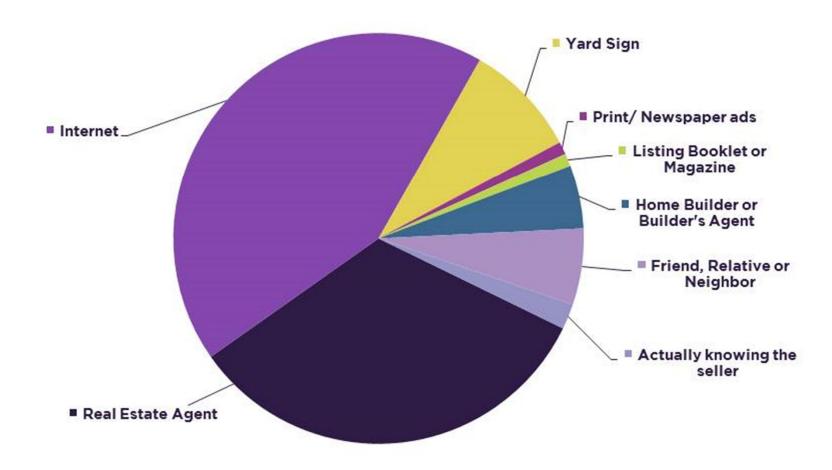


## WHERE BUYERS FIND THE HOME THEY PURCHASED?

## 87% of home sales are generated from market efforts of a real estate professional





It's common for a buyer to search for homes online. As shown in the previous pie chart, 37% of buyers find their purchased home through the internet but over 90% of buyers search online for their homes.

Good news for you, we have a strategic online marketing plan that can make your home stand out.

## USE OF INTERNET TO SEARCH FOR HOMES BY AGE GROUPS

